

## **Key Promoter (K V Subramanian) Profile**

A graduate Engineer from the National Institute of Technology Karnataka and a fellow (PhD) in Management from the Indian Institute of Management Bangalore. A management consultant and trainer, with 30+ years of diverse experience in engineering and management consulting, for infrastructure, government and development sector; training and management education. He possesses a unique blend of engineering and management consulting experience, experience in the infrastructure, utility and energy sector, investment planning, feasibility analysis, working jointly with technical consultants on several externally funded techno economic feasibility studies; variety of assignments in the development sector. Key roles include group leader in an Indian MNC (TCS) for management consulting, for the government sector, leading a *government online* project for the government of Mauritius, an organisational transformation assignment for a Space Research Organisation, several financial feasibility / privatisation assignments in the water sector, macro sector studies, strategic planning, assignments in development sector funded by the UN, World bank, EU, OECF, training assignments on reforms for government officers. Handled client relationships, contract management and program management for e-governance projects in the governments sector.

Highlights: Handling diversity, seamlessly cutting across hierarchical levels, functional areas, handling unstructured situations, evolving strategies under complexity, management training for technical personnel, systems approach, evaluation and implementation monitoring. Led a two year Post Graduate Infrastructure Management (MBA) program for engineers.

His dissertation for the doctoral program in Management was on **organisational effectiveness in the implementation of renewable energy program**. He independently provides academic support to management students in overseas universities on projects, assignments, dissertations and consulting services to clients. He was *director for management studies* and *advisor to an educational group in Bangalore*. He is associated with a University as guide for PhD students. His countries of work experience are **India, Mauritius and Sudan**.

Authored two books on Management:

1. [Know Your Enemy Within-Bridging Knowledge & Practice of Management-amazon.in](https://www.amazon.in/dp/B000APR000)
2. [management-consultancy-through-an-academic-and-practitioner-perspective/notionpress](https://www.notionpress.com/management-consultancy-through-an-academic-and-practitioner-perspective/)